

STEP 1 Fill in Personal Information PLEASE PRINT CLEARLY IN CAPITALS USING A BLACK BALL POINT PEN

Title _____	Applicant's Forename _____	Applicant's Surname _____	D.O.B. _____
Title _____	Co-Applicant's Forename/Business Name (if applicable) _____	Co-Applicant's Surname (if applicable) _____	D.O.B. (if applicable) _____
House Name and/or Number _____	Street _____	City _____	
Post Code _____	Home Telephone Number inc STD _____	Business Telephone Number inc STD _____	
Billing Address _____	Email Address _____		
E-mail Address _____	VAT No. (a copy of your certificate must be attached) _____		
Enrolling Sponsor _____	Placement Sponsor (if different) _____		
Phone No. or IPC No. _____	Phone No. or IPC No. _____		
Credit Card No. _____	Verification Code _____	Expiration Date _____	<input type="checkbox"/> Cheque <input type="checkbox"/> Cash
Name as it appears on CC _____	Would you like this card to remain on file with dōTERRA? _____		<input type="checkbox"/> Yes <input type="checkbox"/> No

STEP 2 Choose a Starter Kit (All essential oils are 5 ml unless otherwise noted)

Kit		Price	PV	Kit		Price	PV
<input type="checkbox"/> Basic	3202	£83/95 €	100	<input type="checkbox"/> Family Physician™ Kit	3281	£95/110 €	115
Introductory Packet, Frankincense, Lavender, Lemon, Melaleuca, Peppermint, Elevation™, On Guard™, Serenity, Fractionated Coconut Oil(4 oz), Wood box				Introductory Packet, Family Physician Kit (Frankincense, Lavender, Lemon, Peppermint, Melaleuca, Deep Blue®, Oregano, On Guard™, Breathe, DigestZen®)			
<input type="checkbox"/> Pro	3203	£142/161 €	200	<input type="checkbox"/> Basic Lifelong Wellness*	3215	£83/95 €	100
Introductory Packet, Eucalyptus, Frankincense, Grapefruit, Lavender, Lemon, Lemongrass, Marjoram, Melaleuca, Peppermint, Wild Orange, Balance, Breathe, Citrus Bliss, Deep Blue®, Elevation™, Purify, OnGuard™, Serenity, AromaTouch™(15ml), Fractionated Coconut Oil(4 oz), Wood box				Introductory Packet, Lifelong Wellness Trio, Lavender(15 ml), Lemon(15 ml), Peppermint(15 ml)			
<input type="checkbox"/> Premium	3204	£290/330 €	400	<input type="checkbox"/> Premium Lifelong Wellness	3216	£290/330 €	400
Introductory Packet, Diffuser, Cassia, Eucalyptus, Frankincense(15 ml), Grapefruit, Lavender(15ml), Lemon(15ml), Lemongrass, Marjoram, Melaleuca(15ml), Oregano(15ml), Peppermint(15ml), Wild Orange, Balance(15ml), Breathe(15ml), Citrus Bliss(15ml), Deep Blue®, DigestZen®(15ml), Elevation™, Purify, On Guard™(15ml), Serenity, Whisper, AromaTouch™(15ml), Fractionated Coconut Oil(4oz), Wood box, 1 pk. Sample Vials, 5x Introductory CD & Booklet				Introductory Packet, Diffuser, 2x Lifelong Wellness Trio, Eucalyptus, Frankincense, Grapefruit, Lavender, Lemon, Lemongrass, Marjoram, Melaleuca, Peppermint, Wild Orange, Balance, Breathe, Citrus Bliss, Deep Blue®, Elevation™, Purify, On Guard™, Serenity, AromaTouch™(15ml), Fractionated Coconut Oil (4 oz), Wood box, 1 pk. Sample Vials, 5x Introductory CD & Booklet			

***Purchase of this kit requires an AutoShip commitment**

STEP 3 Select a Monthly AutoShip (Optional)

Qty.	AutoShip Suggestions	Price	PV
<input type="checkbox"/>	3411 Lifelong Wellness ASR Pack (Alpha CRS®, EO Mega®, Microplex VM™)	£41.00/47.00 €	55.00
<input type="checkbox"/>	3416 Lifelong Wellness Cleanse & Renew Pack (includes PB Assist® & GX Assist™)	£73.50/84.50 €	106.00
<input type="checkbox"/>	3217 Essential Oil 5 Favorites ASR Kit: Lavender, Lemon, Melaleuca, On Guard™, Peppermint (All 15 ml)	£65.00/76.00 €	102.50
<input type="checkbox"/>	Other: _____	£ _____ € _____	

Your AutoShip will begin the month following your enrollment.

5th 10th 15th 20th 25th

STEP 4 Acknowledge Terms on Back by Signing

Yes! I want to be a dōTERRA Independent Product Consultant (IPC). Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions found on the back of this IPC Agreement (form 2010 Int/EU) and the policies found in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies. (This form can also be found at www.doterratools.com.)

Applicant Signature _____ Co-Applicant Signature _____ Date _____

FORM 2009-EU

This Agreement is between dōTERRA International, LLC., ("dōTERRA Intl"), dōTERRA Europe Ltd. ("dōTERRA EU"), (both entities referred to herein collectively as "the dōTERRA companies"), and the Applicant shown on the front of this Agreement.

1. **Obligations and Representations.** I understand that as an Independent Product Consultant ("IPC") of dōTERRA Intl, and as a purchaser of products from dōTERRA EU:
 - I am of legal age and capacity in the country in which I reside, and can be bound by the terms of this Agreement.
 - I have the right to offer for sale dōTERRA products and services in accordance with the terms and conditions of this IPC Agreement.
 - I have the right to build a dōTERRA sales organisation.
 - I will train and motivate the IPCs in my downline marketing organisation.
 - I will comply with all federal, state, county, and municipal laws, ordinances, rules, and regulations, and shall make all reports and remit all withholdings or other deductions as may be required by any federal, state, county, or municipal law, ordinance, rule, or regulation.
 - I will perform my obligations as an IPC with honesty and integrity.
 - I am not a current dōTERRA IPC nor have I been within the last twelve months.
 - I will use only the sales agreements and order forms which are provided by dōTERRA for the sale of goods and services, and I will follow all policies and procedures established by dōTERRA for the completion and processing of such agreements and orders.
 - I understand that IPCs in the United Kingdom may not order more than two hundred pounds (£200) of products (inclusive of VAT and shipping) in the first seven days of their appointment.
 - I also understand that I must pay for the products at the time of ordering failing which the order will be cancelled.
2. **Presenting dōTERRA Products and Services.** I agree to present the dōTERRA Compensation Plan and dōTERRA products and services as set forth in official dōTERRA literature.
3. **Independent Contractor Status.** I agree that as a dōTERRA Intl IPC and a purchaser of products from dōTERRA EU, I am an independent contractor [and not an employee, agent, partner, legal representative or franchisee of the dōTERRA companies]. I am not authorised to and will not incur any debt, expense or obligation, or open any checking account on behalf of, for, or in the name of any dōTERRA entity. I understand that I shall control the manner and means by which I operate my dōTERRA business, subject to my compliance with this IPC Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF THE DōTERRA COMPANIES FOR TAX PURPOSES. I acknowledge and agree that the dōTERRA companies are not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all VAT collection and remittance agreements between the dōTERRA companies, all appropriate taxing jurisdictions, and all related rules and procedures.
4. **dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policy Manual and the dōTERRA Sales Compensation Plan, both of which are incorporated into the IPC Agreement by this reference and become part of the Contract. I understand that I must be in good standing and not in violation of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA Intl. I understand that the Contract, including this IPC Agreement, the dōTERRA Policy Manual, and the dōTERRA Sales Compensation Plan may be amended at any time at the sole discretion of dōTERRA Intl, and I agree that upon 30 days notice any such amendment will apply to me. Notification of amendments shall be published in official dōTERRA materials including the Company's official website. The continuation of my dōTERRA business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments.
5. **Term and Termination.** The term of this Contract, and each subsequent renewal, is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed

- automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract with dōTERRA. I agree that dōTERRA Intl may automatically charge my credit card each year in the amount of \$25.00 during the anniversary month of my Contract. dōTERRA Intl may terminate my account at any time for violation of the terms and conditions of the Contract, including any amendments thereto. If my Contract is canceled or terminated for any reason, I understand that I will permanently lose all rights as an IPC and I shall not be eligible to sell dōTERRA products or services or to receive commissions, bonuses, or other remuneration from the activities of my former downline sales organisation. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all rights I have, including but not limited to property rights, to my former downline organisation, and to any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organisation. If my Contract is not renewed, or if it is cancelled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, that I will not solicit or recruit, as defined in the dōTERRA Policy Manual, any dōTERRA IPC who is in my current or former downline organisation or with whom I became acquainted by virtue of my participation as a dōTERRA Intl IPC.
6. **Assignment.** I may not assign any rights or delegate my duties under this Contract without the prior written consent of the dōTERRA companies. The dōTERRA companies may freely assign the Contract at any time. Any attempt to transfer or assign the Contract without the express written consent of dōTERRA Intl renders the Contract terminable at the option of dōTERRA Intl and may result in termination of my business.
 7. **Breach of the Agreement.** I understand that if I fail to comply with the terms of my Contract, dōTERRA Intl may, in its sole discretion, impose upon me disciplinary action as set forth in the Policy Manual. If I am in breach, default, or violation of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to one or both of the dōTERRA companies for any reason, including but not limited to pay for commissions or bonuses paid on returned product, I authorise dōTERRA Intl to withhold and retain the appropriate amounts from my bonus or commission checks or to charge my credit cards or other accounts which I have placed on file with the dōTERRA companies.
 8. **Limitation of Liability and Indemnification.** The dōTERRA companies, their members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If either or both of the dōTERRA companies is are found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from the company and have remaining on hand. I release and agree to indemnify the dōTERRA companies and its their affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising from, or relating to my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or Sales Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorised claims, the failure to comply with any applicable federal, state, or municipal law or regulation, etc.).
 9. **Entire Agreement.** This IPC Agreement, the Sales Compensation Plan, and the Policy Manual, in their current forms and as amended by dōTERRA Intl in its discretion, together constitute the entire agreement and Contract between the dōTERRA companies and myself. Any promises, representations, offers, or other communications not expressly set forth in this IPC Agreement and Contract are of no force or effect. To the extent of any conflict or inconsistency between this IPC Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern.
 10. **Waiver and Severability.** Any waiver by either or both of the dōTERRA companies of any breach of the Contract must be in writing and signed by an authorised officer of

the relevant dōTERRA company. Waiver by either or both of the dōTERRA companies of any breach of my Contract by me shall not operate or be construed as a waiver of any subsequent breach. If any provision of the Contract is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable and the balance of the Contract will remain in full force and effect.

11. **Survival.** Sections 8, 9, 10, 12, 13, and 16 of this IPC Agreement, as well as the covenants to protect dōTERRA Intl's trade secrets, confidential information, intellectual property, and other proprietary materials, as set forth more fully in the Policy Manual, shall survive the termination of the Contract.
12. **Resolution of Conflicts.** In the event of any dispute, claim, question, or disagreement arising from or relating to this IPC Agreement or the Contract or the breach thereof, the parties hereto shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be finally settled by arbitration administered in Provo, Utah, by the American Arbitration Association in accordance with the provisions of its Commercial Arbitration Rules. Judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. This agreement to arbitrate shall survive any termination or expiration of the Contract. Notwithstanding this arbitration provision, nothing herein shall prevent the dōTERRA companies from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect the dōTERRA's companies' interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.
13. **Governing Law.** This Contract is governed by English law and is subject to the exclusive jurisdiction of the English Courts. I agree that notwithstanding any statute of limitation to the contrary that any claim or action I wish to bring against the dōTERRA companies for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against the dōTERRA companies for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.
14. **Use of Name and Image.** I authorise the dōTERRA companies to use my name, photograph, personal story and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.
15. **Electronic Communication.** I authorise the dōTERRA companies and their affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this IPC Agreement. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
16. **Counterparts.** Faxed copies of this IPC Agreement shall be deemed an original. To be valid, copies submitted to the dōTERRA companies by fax must include the front and back of the document.
17. **Data Protection.** I give consent for the dōTERRA companies to process the personal data contained in this application/agreement and to transfer this personal data, together with information about this IPC account's future sales activities, to any of the dōTERRA companies' worldwide subsidiaries and affiliated companies, and to other IPCs who are in the same sales organisation or distribution chain, for the sole purpose of administering the sales and distribution of dōTERRA's products and providing reports to its IPCs of sales activity in their sales organizations. I understand that this transfer of information may be made to countries without a level of legal protection of privacy equivalent to that provided in my home country. I understand that if I receive sales reports containing personal data of other IPCs, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract.